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8 STANLEY SMITH BARNEY LLC, and MORGAN
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9

10 UNITED STATES DISTRICT COURT
11 NORTHERN DISTRICT OF CALIFORNIA
12 SAN FRANCISCO/OAKLAND DIVISION

13
14 JASON ZAJONC and DENNIS FOWLER,
individually and on behalf of all others
similarly situated,

15 Plaintiffs,

16 vs.

17 MORGAN STANLEY & CO. LLC, f/k/a
Morgan Stanley & Co. Incorporated,
18 MORGAN STANLEY SMITH BARNEY
LLC, and MORGAN STANLEY,
19

20 Defendants.
21

Case No. 4:14-cv-05563-EMC

**DECLARATION OF CATHERINE
SEITER-GOUGH IN SUPPORT OF
DEFENDANTS MORGAN STANLEY &
CO. LLC, MORGAN STANLEY SMITH
BARNEY LLC, AND MORGAN
STANLEY'S PORTION OF
SEPTEMBER 2, 2015 JOINT
DISCOVERY LETTER**

Complaint Filed: December 19, 2014
FAC Filed: August 7, 2015

Declaration of Catherine Seiter-Gough

I, Catherine Seiter-Gough, declare as follows:

1. I am the Director of Client Services at Epiq eDiscovery Solutions, Inc. ("Epiq").

As a result of my position, I know the following facts to be true of my own personal knowledge, information and belief or based upon discussions with the individuals who personally executed the requested searches, and could and would competently testify to the truth thereof if called as a witness.

2. As a Director of Client Services, one of my responsibilities is to prepare cost estimates and oversee data processing requests received from clients. Because of my experience, I am aware of the process and time involved in collecting and processing electronic data for litigation. The Client Services group works directly with Epiq's clients to determine data handling specifications, and manages Epiq's internal data processing and hosting cycle, in order to prepare documents for attorney and production.

3. Epiq provides electronic discovery services to Morgan Stanley including the processing, searching, hosting of data for review, and the preparation of documents for production.

4. **Time of Day Searches.** It is my understanding that Plaintiffs in the above-referenced matter have requested all emails sent by a putative class member outside of that person's normal working hours and during their regular meal break time. It is also my understanding that Epiq would be provided with schedules for each individual putative class member with a start and stop time for the day as well as a time for a meal period based on the individual putative class member's time records.

5. To determine first and last email sent on a given day, a customized search must be run across the individual's data to identify e-mails where the putative class member is the sender (i.e., the individual's email address/name are searched for in the "From" field).

6. The time of day values are then applied as searches to the results from above. There are two sub-workflows, depending on the time zone of the custodian:

1 a. If the individual is from an EST time zone (the time zone the data was
 2 processed in) then no time zone conversion is needed. The individual's data is then restricted to
 3 his or her pre-production training phase. The time is taken from the DateSent (or DateReceived if
 4 DateSent is not available, as Epiq utilizes a date hierarchy). Results are exported to a .CSV file,
 5 where the date portion is stripped away and a normalized date (i.e., one date for all documents,
 6 for example 2/18/2015) is added to the time portion. This new date and time is loaded into a
 7 temporary field in the database. The time of day searches are then performed using this temp
 8 field, for example: 2/18/2015 before 8:30 am, or 2/18/2015 after 5 pm.

9 b. If the custodian is from a time zone other than EST, then there is an
 10 additional step where the dates are exported to a .CSV file and an internal "Epiq" tool is used to
 11 convert the time portion of the date value to the desired time zone. This converted date is then
 12 loaded into the database into a temporary field. The same workflow from above is then used to
 13 complete the search using the converted date field instead of the extracted EST date: The date
 14 range filter is then run for that custodian's date range (using the converted date). The time is
 15 taken from the converted date field and exported to a .CSV file, the date portion is stripped away
 16 and a normalized date is added to the time portion. This new date and time is loaded into a
 17 temporary field in the database. The time of day searches are then performed using this temporary
 18 field.

19 7. It usually takes 4-5 hours to complete the above steps per custodian depending on
 20 the time zone. Custodians with an EST time zone will be on the lower end of this scale.

21 8. The cost for processing and running this customized (time of day) search, and
 22 producing documents for custodians Zajone and Fowler would result in a charge of approximately
 23 \$1,415.00 per custodian.

24 9. **Keyword Electronic Communication Searches:** I have been informed that
 25 Plaintiffs have proposed 522 search strings to run against putative class members' electronic
 26 communications in this matter, which would include emails as well as instant messages.

1 10. To date, Epiq has been provided with the electronic communications associated
2 with 2 custodians, Zajone and Fowler. That data, prior to filtering, consisted of 1.84 GB of data.
3 At the direction of Morgan Stanley's outside counsel, Morgan, Lewis & Bockius LLP, we ran 85
4 search terms over the data, after applying designated date range filters (without applying time of
5 day searches), which resulted in 1.36 GB of data for review. The cost to filter, process and
6 produce the data for the 2 custodians resulted in a charge of \$1,971.35.

7 I declare under penalty of perjury under the laws of the United States of America that the
8 foregoing is true and correct.

9 Executed this 22nd day of September 2015 in New York, New York.

11 
12 Catherine Seiter-Gough

14 DB2/26318043.1

16 Sworn to and subscribed before me
17 this 22 ~~th~~ day of SEPTEMBER 2015.

19 
20 JASON M. PAROFF
21 Notary Public, State of New York
22 No. 02PA5018041
23 Qualified in Rockland County
24 Commission Expires Sept. 20, 2017